



# TOCANTINS

## TRADE



## Presentation

Quality, Competitiveness, Innovation and Know-how

Commodities



Brazil



China



# About

We are a company specialized in import and export, with extensive experience in industrial equipment and commodities.

Founded in 2007, we have offices in Shanghai (China) and Brazil, along with qualified professionals to identify, certify, and manage international suppliers and buyers.



**Douglas Assis**  
**Diretor de Agronegócios e Comércio Internacional**

He is a Petroleum Engineer and Mathematician graduated from the University of São Paulo, with a postgraduate degree in Economics from Shanghai University. Having lived in China for approximately 12 years, he brings extensive experience in the industrial sector and agribusiness. He has worked with process equipment for oil refineries and, for the past 6 years, has been deeply involved in agribusiness, focusing on the import of fertilizers and the export of soybeans, soybean meal, and beef.

His expertise in international markets, particularly China, combined with strong technical and economic background, makes him a strategic professional for the company's import, export, and business development operations in agricultural commodities.



**Thiago S. Ramos**  
**Diretor Executivo de Operações & Logística**

He is a senior executive with more than 20 years of experience in Operations, Logistics, Supply Chain, and Business Management, with a strong focus on the agribusiness sector. Currently serving as Executive Director of Operations & Logistics at Fazenda Agronegócio, he leads multimodal logistics operations, large industrial CAPEX projects, and operational transformations, including successful SAP S/4HANA implementation.

He holds an MBA in Agribusiness (FIA), MBA in Project Management, and a Bachelor's in Information Systems. Advanced in English and intermediate in Spanish, his expertise includes ESG practices, international negotiations with major global players, budget management, and team leadership, driving efficiency and sustainable growth for the company.



**Guéllis Gomes de Oliveira**  
**Especialista em Agronegócio e Armazenamento de Grãos**

He is a business administrator with a postgraduate degree in Marketing from the Federal University of Tocantins. Since 2012, he has specialized in the development, commercialization, and execution of grain storage projects in the Brazilian agribusiness sector. As an official representative of AGI (Ag Growth International), he has delivered over 80 grain storage projects, primarily in the MATOPIBA region and other key agricultural areas.

With a deep understanding of the Brazilian agribusiness landscape, he maintains a robust network with producers, cooperatives, and agro-industrial groups. His consultative approach combining technical knowledge and strategic vision supports the company's initiatives in grain infrastructure and storage solutions across high-growth regions.



**Yihao Zhang (Roy)**  
**Diretor de Desenvolvimento de Negócios no Exterior**

He is a result-oriented professional with over 10 years of experience in Mechanical Engineering, Logistics Management, and International Business Development. He has a proven track record in managing cross-border operations and driving growth in piping solutions and e-commerce sectors. Currently, he serves as Overseas Business Development at Roc-Master Piping Solutions Limited, focusing on global market expansion, key account management, and technical support for complex international projects.

He holds a Bachelor of Mechanical Engineering from the University of Adelaide, Australia. He is native in Chinese (Mandarin) with professional proficiency in English. His technical background in design software (Solidworks, AutoCAD) combined with strong operations and strategic partnership skills make him essential for the company's international growth initiatives.



**Andy Ren**  
**Diretor de Compras e Gestão de Projetos**

He is an experienced professional with a solid career in product engineering, sales, business development, and international procurement. He accumulated 5 years as Product, Sales, and Technical Support Engineer at Walsin Lihwa Group, followed by 8 years as Business Development Manager at Tsingshan Steel Group, one of the world's top 500 companies. For the last 15 years, he has worked as Purchasing Director and Project Manager at Dao Trade Group in Brazil.

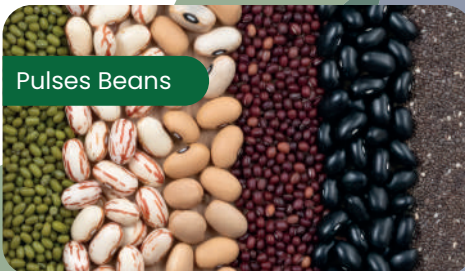
He holds a degree in Materials from Liaoning University of Engineering and Technology. Fluent in Chinese and English, he excels in supplier evaluation, quality control, import/export operations, project tracking, and customer relationship management, contributing significantly to the company's supply chain efficiency in Brazil.



# Products – Import and Export

## Agro Commodities

Soybeans, corn grain, soybean meal, degummed soybean oil, palm oil, VHP sugar, IC45 sugar, cotton, beans, sesame, and black pepper.



## Selected Proteins

Beef, chicken, and pork.



# Products – Import and Export

## Fertilizers

Urea, KCL (Potassium Chloride), DAP, MAP, phosphate, granulated sulfate, and potassium humate.

Fosfato



Phosphates: DAP, SSP/GSSP, and TSP.  
Rock phosphate: 24% to 30%  $P_2O_5$ .  
Reactive sedimentary phosphate: 12%–27%  $P_2O_5$ , with 35%–55% solubility, gradual release, and residual effect.

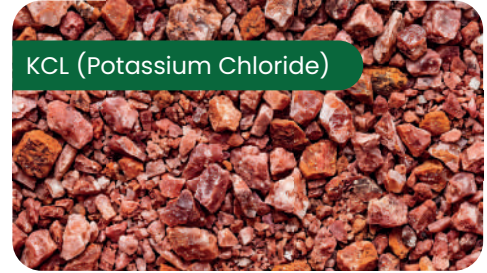
Benefits: source of Ca, Si, K, Mg, and Mn; natural product, ideal for sustainable agriculture.

Urea



Stabilized urea with higher nitrogen efficiency.

KCL (Potassium Chloride)



Deep root growth, improved water use; source of potassium.

DAP



Uniform granulation, ideal for NPK, 100% water-soluble phosphorus, non-hygroscopic, dust-free, does not harden.

MAP



Uniform granulation, ideal for NPK, non-hygroscopic, dust-free, does not harden.

Potassium humate



Granulated sulfate



## Metals & Mining

Gold, copper, iron ore, lithium, manganese, and silica.

Gold



Iron ore



Copper



Manganese



Lithium



Silica



## Fuels

D6 (gallon), Jet A-1 (barrel), and EN-590 fuels.

D6



Jet A-1



EN - 590



# Products – Import and Export

Ball Mills



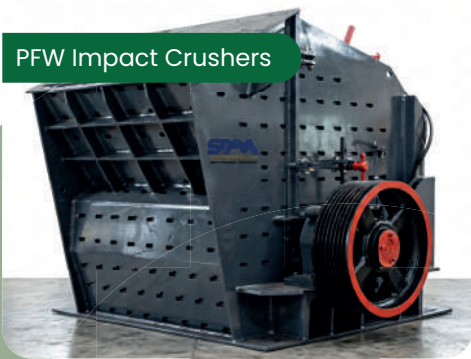
## Business Lines:

- Equipment
- Industrial Products
- Mining
- Subsea Equipment
- Reactors
- Solar Panels
- Inverters

Reactors



PFW Impact Crushers



Expansion Joints



Subsea Equipment



Mining Units 20



Mining Equipment 18



Reactors



Metallic structures in aluminum and galvanized carbon steel.



Solar Panel



Inverters



Process equipment for mining operations including: Gold, Copper, Iron, Aluminum, Manganese, Zinc, Jumbo. Manufactured in China by our partner SMB.

Process equipment for the mining industry



**TOCANTINS**  
TRADE

# MISSION

To serve our clients and partners with recognized quality products, at competitive costs according to required deadlines and quantities.

# VISION

To be a company of excellence in supplying the transformation industry in both international and Brazilian markets.

# VALUES

To always act in compliance with the law, with social responsibility, ethics, and respect for the balance of our clients and partners.



## TOCANTINS TRADE

[www.tocantintrade.com.br](http://www.tocantintrade.com.br)

### CHINA

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### BRAZIL

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